

APALA/NJ Newsletter

Vol. 2 – May 2011

ANEY CHANDY *President* • SAPANA SHAH *President Elect* • ERIC FIKRY *Vice President* • PAUL YOON *Treasurer* • ERIC WONG *Secretary*

Message from APALA/NJ Outgoing President ☺



Aney Chandy

APALA/NJ PRESIDENT,
2010-2011

*Editor, Volume 2 of
APALA/NJ Newsletter*

It has been an honor and a privilege for me to serve on the Executive Board of APALA and as the Editor of the first two volumes of the APALA/NJ newsletter over the past two years.

As I look back, I am so proud of the work that we have accomplished together, including:

- Securing and opening the APALA Office located at One Washington Park, Suite 1401-CC, Newark, NJ 07102;
- Launching the APALA Foundation, a 501c3 charitable organization;
- Starting our Annual Scholarship Program for deserving APA law students;
- Completely remodeling our website (www.apalanj.com);
- Creating an Attorney Referral Directory and Membership Directory;
- Hosting an incredibly successful Northeast Regional Conference; and so much more!

We hope you enjoy this volume of our newsletter.

Without doubt, our work in creating this newsletter which showcases the incredible talent in the APA legal community, is among our greatest accomplishments. One major development since the first volume of our newsletter was released is that we now have a Newsletter Editorial Board! Our team includes: Rachit Choksi, Peter Choy, Eric Fikry, Jennifer Kim, Alice Lee, Larry Leung, William Lim, Anjana Patel, Khizar Sheikh and Paul Yoon.

APALA/NJ Newsletter Editorial Board



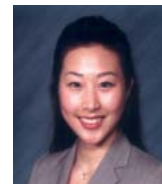
Rachit Choksi



Peter Choy



Eric Fikry



Jennifer Kim



Alice Lee



Larry Leung



William Lim



Anjana Patel



Khizar Sheikh



Paul Yoon

APALA/NJ After Hours ☺

(January through May)

Thus far, we have had an enriching year and there is so much more to come!



MEMBER APPRECIATION EVENT

On January 20, 2011, APALA hosted a Member Appreciation Event at Loft 350 in West Orange, NJ. Brave attendees weathered an incoming snow storm and traffic for cocktails and appetizers among friends. This event was made possible by the generosity of our friends and partners at HSBC bank (Jersey City and Hoboken branches).

LUNAR BANQUET

APALA welcomed in the Year of the Rabbit on February 19, 2011 at our Lunar Banquet at Shogun 27 in Kendall Park, New Jersey. Members feasted on Chinese delicacies and cocktails as they gained the liquid courage to karaoke the night away!



HSBC COLLABORATES WITH MEMBERS OF APALA/NJ, AABANY AND APABA-PA TO PRESENT A SEMINAR ON EB-5 VISAS

On March 23, 2010, three Northeast Asian Pacific Bar Associations successfully participated at the event "Premier Tips for Investing in the U.S.-EB-5 Visa Foreign Investment / Mortgage Programs for Foreign Nationals". This event, attended by over 100 real estate professionals, took place at The Short Hills Hilton in Short Hills, New Jersey. The event was sponsored by HSBC Premier and the Asian Real Estate of America-Metro New York Chapter.

The event was organized by Roni S. Camossa, Marketing Manager, Customer Marketing, Expansion, Markets, HSBC Bank, USA, N.A.; Anthony J. Masseria, Retail Sales Manager, HSBC Mortgage Corporation (USA); Chang X. Lee, Vice-President, Branch Manager, HSBC Bank USA; Kathy Tsao, AREAA Chair-Elect; Dawn Tsien, AREAA Metro New York, President; and Raphael Kwon, AREAA Metro New York, Vice President. The program featured a discussion of the HSBC Premier programs available to service clients both domestically and globally.

A joint presentation on the law of the EB-5 Visa was presented by Stella Tsai, Esq. of Archer & Greiner, P.C. and President of Asian Pacific Association of Pennsylvania and Rio M. Guerrero, Esq. of The Guerrero Law Firm and Co-Chair of the Immigration and Nationality Committee of the Asian Bar Association of New York. They focused on the key elements and investment requirements in obtaining an EB-5 Visa in the United States.

This successful program exemplified the collaborative participation and efforts of members of the Asian Bar Association of New York; the Asian Pacific Lawyers Association of New Jersey; and the Asian Pacific American Bar Association of Pennsylvania. Many thanks to **Moly Hung, Alexander Lee, and Michael Angulo** of APALA-NJ, Margaret Ling and Rio Guerrero of AABANY; and Stella Tsai of APABA-PA for their assistance in bringing the three groups together.



ATTORNEY/LAW STUDENT MIXER

APALA welcomed the spring season on April 6, 2011 at the Martini Bar, 494 Broad Street, Newark, NJ, with appetizers, cocktails and an opportunity to network with law students before their final push to year-end exams.



PATHWAYS TO GOVERNMENT EMPLOYMENT

On February 23, 2011, APALA hosted an exceptionally talented panel of government leaders to discuss opportunities in various sectors of government employment. The panelists included: **Ronald Chen**, Vice Dean and Clinical Professor of Law at Rutgers Law School; **Melissa Longo**, First Assistant Corporation Counsel, Hoboken; **Phillip Kwon**, First Assistant Attorney General, NJ Attorney General's Office; **Maureen Ruane**, Assistant U.S. Attorney, Chief of Health Care & Gov. Fraud; **K. Anthony Thomas**, Assistant Fed Public Defender, Office of Fed Public Defender; and **Paul Yoon**, Assistant Prosecutor, Essex County Prosecutor's Office. **Grace Park**, Senior Corporate Counsel - Litigation, Pfizer, Inc., moderated the panel. Participants received 1 CLE credit for attending the event. APALA is especially grateful to the Lowenstein Sandler law firm for hosting and sponsoring this well attended event at the Alan V. Lowenstein Conference Center, 65 Livingston Avenue, Roseland, NJ.



ANNUAL MEETING, CANDIDATES FORUM AND ELECTION

APALA held its Annual Meeting, which included a candidates forum and election on April 21, 2011 at the K&L Gates law firm located at One Newark Center, Newark, NJ. APALA appreciates the commitment and dedication of all of the exceptional candidates for the Executive Board. The 2011-2012 APALA Executive Board includes: President **Sapana Shah**, President Elect **Paul Yoon**, Vice President **Moly Hung**, Treasurer **Jhanice Domingo** and Secretary **Florelee Wan**.



HSBC 

The world's local bank

&

the official bank of APALA/NJ.

HSBC  The world's local bank

6TH ANNUAL
A P A L A N J
GOLF CLASSIC & DINNER



THE *North Jersey* COUNTRY CLUB
594 HAMBURG TURNPIKE, WAYNE, NJ

OCTOBER 3, 2011

EVENT INFO

COST PER GOLFER \$275

SHOTGUN START 12:30 PM

COCKTAILS 6:00 PM

DINNER 7:00 PM

CONTACT

EDWARD KIEL, ESQ.

EMAIL: EKiel@coleschotz.com

MOLY HUNG, ESQ.

EMAIL: molyhung@aol.com

APALA Honors ➔



HON. HANY MAWLA, J.S.C. (SOMERSET COUNTY), HONORED BY SETON HALL LAW SCHOOL APALSA

On February 16, 2011, the Hon. Hany Mawla, J.S.C. (Somerset County), was honored with the Distinguished Alum Award at Seton Hall Law School's Diversity Banquet. The Diversity Banquet was hosted by SHU's Asian

Pacific American Law Students Association, the Black Law Students Association, the Latin American Law Students Association and the Muslim Law Students Association.

ERIC FIKRY HONORED BY RUTGERS CAMDEN LAW SCHOOL APALSA

On February 16, 2011, APALA/NJ Vice-President Eric Fikry was recognized by the Rutgers-Camden Asian-Pacific American Law Students Association (APALSA) at their annual Lunar Banquet for his work promoting diversity initiatives. As part of this recognition, APALSA made a donation to APALA/NJ's Scholarship Fund.



ALKA BAHAL NAMED TO NJ'S 2011 BEST 50 WOMEN IN BUSINESS BY NJBIZ

Alka Bahal of Fox Rothschild LLP was honored as one of New Jersey's 2011 Best 50 Women in Business by NJBIZ. Alka was selected for this award by an independent panel of judges for the outstanding contributions she made to the state of New

Jersey, both in her industry and community. Alka is the co-Chair of Fox Rothschild's Corporate Immigration Practice Group.

PARAG PATEL BECOMES A BOARD CERTIFIED ELDER LAW ATTORNEY

Parag Patel received board certification as a Certified Elder Law Attorney by the National Elder Law Foundation, which is the organization accredited by the American Bar Association to offer elder law certification.



SHEREEN CHEN RECEIVES OUTSTANDING WOMEN OF BURLINGTON COUNTY AWARD

On March 31, 2011, Shereen Chen of Hyland Levin was honored by the Burlington County Advisory Council on Women with the Outstanding Women of Burlington County Award for her immigration practice work.



COLE SCHOTZ

COLE, SCHOTZ, MEISEL, FORMAN & LEONARD, P.A.

Attorneys at Law

A Professional Corporation

Cole Schotz
is proud
to support
APALA-NJ

New Jersey | New York | Delaware | Maryland | Texas

www.coleschotz.com

A Legacy of Excellence

GIBBONS 85 YEARS



Gibbons P.C. is a proud supporter
of the
Asian Pacific American Lawyers
Association of New Jersey, Inc.

Gibbons is a 2009 winner of the prestigious **Catalyst Award** and is recognized among the leading law firms nationwide for diversity by the **Minority Law Journal** and **MultiCultural Law**.



Gibbons P.C. is headquartered at: One Gateway Center
Newark, New Jersey 07102 • 973-596-4500
www.gibbonslaw.com

Newark New York Trenton Philadelphia Wilmington

APALA/NJ Members on the Move



01



02



03



04



05



06



07

01 **Carlos Manalansan** became counsel at Wolff Samson.

02 **Jae Kim** became a Municipal Court Judge. Judge Kim sits in the Central Municipal Court of Bergen County.

03&04 **Linda Wong** and **Daniel Fleming** become named partners in the national minority & women owned law firm called Wong Fleming, P.C.

05 **Asaad Siddiqi** was promoted to Of Counsel at Walder Hayden & Brogan.

06 **Theodore K. Cheng** has joined the law firm of Yoon & Kim LLP as a partner.

07 **Larry Leung** started his own practice specializing in DYFS appeals as a pool attorney for the New Jersey Office of the Public Defender.

Former Yoss Partners Create National Minority and Women Owned Law Firm

A group of former Yoss LLP partners announced in March 2011 that they have formed a national minority and women owned law firm, called Wong Fleming, P.C., with more than 45 lawyers. **Linda Wong**, Founder and Chair of the firm's Employment and Labor practice, stated, "We are excited about the firm and its ability to provide corporate legal services throughout the United States. Our primary mission will be to serve as a minority and women owned national business law firm, capable of providing quality legal services in nearly all of the major population centers of the United States."

The firm will focus its national practice on the representation of Fortune 500 companies in a wide range of both commercial and employment litigation and creditors rights matters. Wong Fleming is certified as a minority owned law firm by the National Minority Supplier Development Council ("NMSDC"), and it is also a women owned law firm with memberships in the National Association of Minority and Women Owned Law Firms ("NAMWOLF"), the National Minority Law Group ("NMLG"), the Minority Corporate Counsel Association ("MCCA"), the National Bar Association ("NBA"), the National Asian Pacific American Bar Association ("NAPABA"), and the American Bar Association's Commission on Racial and Ethnic Diversity in the Legal Profession.

K&L Gates has the most first-tier rankings of any law firm in the United States

K&L Gates is proud to be recognized by our clients and peers as the law firm with the most first-tier rankings in the 2010 inaugural U.S. News – Best Lawyers® survey.

Our Newark office provides a sophisticated practice focused on health care and life sciences, real estate and construction, environmental law, labor and employment, complex litigation, corporate and commercial transactions, and intellectual property, among others.

K&L Gates LLP. Global legal counsel in 37 cities on three continents. Learn more at klgates.com.

Anthony P. La Rocco
Administrative Partner
973.848.4014
anthony.larocco@klgates.com

K&L | GATES

Important Tax Alert

FEDERAL TAX AMNESTY BY ANOTHER NAME: HOW THE NEW IRS VOLUNTARY DISCLOSURE CAN BENEFIT U.S. CITIZENS OF ALL ANCESTRIES

By: Lawrence S. Horn and Richard J. Sapinski ¹

An integral part of IRS' 2011 focus will continue to be on U.S. taxpayers who have not properly reported their foreign bank accounts and other foreign asset holdings on various "information" returns required by the Internal Revenue Code and other federal laws. These "information" returns include Foreign Bank Account Reports ("FBARs"), Form 5471 (disclosure of U.S. taxpayer's ownership and transactions with wholly or partly owned foreign corporations), Form 926 (disclosure of property transfers to foreign corporations and Forms 3520/3520-A (disclosure of transactions with or interest in foreign trusts). In addition to requiring the filing of these various forms every year, Congress also imposed a number of severe financial penalties for non-compliance.

IRS continues to be very active in its enforcement efforts to compel foreign banks to disclose their U.S. customers. The 2008 well-publicized proceedings against Swiss banking giant UBS culminated in the Swiss agreeing to drop their long-cherished claim of bank secrecy and disclose at least 4,500 U.S. taxpayers who had undisclosed accounts. Reports persist that other banks are under similar scrutiny. At least some U.S. taxpayers have recently received "target letters" from the Tax Division of the Justice Department advising them that their foreign banking activities are under criminal investigation. In January 2011, a banking customer with undisclosed foreign accounts was indicted in New Jersey for conspiring with several bankers to keep his accounts secret and thereby avoid his U.S. taxes.

Recognizing that not everyone with undisclosed foreign accounts or reporting issues is a criminal, on February 8, 2011, IRS Commissioner Douglas Shulman announced a second voluntary disclosure program for those U.S. taxpayers with undisclosed foreign holdings who want to voluntarily come into compliance.

Like the Program which ended October 15, 2009, the new Program not only provides a means to avoid the potential for criminal prosecution but also gives those who participate certainty as to their maximum civil penalty exposure.

Is the 2011 Offshore Voluntary Disclosure Initiative ("OVDI") "as good a deal" as the 2009 version? It is not, and IRS expressly intended to ratchet up the cost of non-compliance for those who did not take advantage of the 2009 program.

The penalty structure is modestly higher, and the IRS imposed very tight deadlines for completing the disclosure process, including filing all amended or delinquent filings by August 31, 2011. It has also indicated that the offshore penalty would be applied to even foreign assets not subject to FBAR or other reporting if acquired with funds the taxpayer cannot prove were previously reported. However, half a loaf is better than none and when all the options are evaluated, one must conclude that participation in the the 2011 OVDI is best option for a U.S. taxpayer who still has undisclosed foreign holdings.

I. Key Parts of New Program

ELIGIBILITY

Any taxpayer whose source of income is a legal business or investment, who is not currently the subject of IRS Examination, Collection or Criminal Investigation Division activity and whose foreign account activity has not yet come to IRS' attention can participate.

WHAT DO I DO IF I GOT A "TARGET LETTER" FROM THE JUSTICE DEPARTMENT?

Anyone who has gotten a "target letter" is not eligible to participate in the new Program. More importantly, that person has a serious federal criminal problem and should immediately consult with experienced criminal tax counsel to determine his/her rights and best course of action.

HOW TO START?

- 1) Apply for "pre-clearance" by providing the taxpayer's identifying information to a central IRS Criminal Investigation Division (IRS-CI) office in Philadelphia.
- 2) IRS-CI checks the taxpayer's name through its various databases and advises within 30 days if it is "clear". If so, the taxpayer must then submit a signed and sworn to "Offshore Voluntary Disclosure Letter" ("OVDL") providing basic details of the taxpayer's foreign accounts/activities to the IRS Offshore Voluntary Disclosure Coordinator in Philadelphia. Anyone considering participating in the 2011 Program needs competent legal advice about participating before applying for pre-clearance and certainly before submitting the OVDL.
- 3) IRS-CI will review OVDL and advise the taxpayer if his/her voluntary disclosure has been "preliminarily accepted". If so, for all practical purposes, the taxpayer has defacto immunity from criminal prosecution for his/her prior IRS crimes but also has a duty to continue to cooperate in completing the rest of the requirements of the program.

WHAT HAPPENS AFTER "PRELIMINARY ACCEPTANCE"?

Eight (8) years of amended returns as well as FBARs and any other required information return regarding foreign assets or transactions such as Form 5471 and Form 3520 must be filed with IRS by August 31, 2011.

WHAT IF I MISS THE DEADLINE?

If the taxpayer has gotten a "preliminary acceptance" letter from IRS-CI, he/she has protection against criminal prosecution but, according to IRS, will not qualify for the civil penalty protections available under the Program unless all the amended returns are filed and other required steps are completed by the deadline date.

¹ Lawrence S. Horn is a Member of Sills Cummis & Gross P.C., where he is a Senior Partner and Chairperson of the Business Crimes and Tax Litigation Departments. He is a former Assistant United States Attorney for the District of New Jersey, where he specialized in tax fraud prosecutions. Mr. Sapinski is also a partner with Sills Cummis & Gross P.C. He is a former International Special Trial Attorney for the Internal Revenue Service. Both concentrate their practice on white collar criminal matters with a special emphasis on criminal tax cases.

continued on pg. 9

I. Key Parts of New Program (continued)

WHAT ARE THE PENALTIES?

As in the 2009 Program, no penalty will apply where there was no U.S. tax due on the non-reporting of the foreign account or asset. If there is U.S. tax due, one entering the program pays a Penalty of 20% of the additional tax for each year; and Also pays a one-time "offshore penalty" for not filing FBARs and other required information returns based on the highest value in all offshore accounts and the highest value of any non-bank/securities account assets (e.g. stock interest in a foreign business, etc.) over the period 2003 through 2010. The penalty amount is 25% (formerly 20% under the 2009 OVDI).

WHAT IS THE "OFFSHORE" PENALTY?

It is an administratively created substitute for the much higher potential penalties which could be imposed under the various statutes penalizing the non-filing of FBARs and other information reporting forms on foreign assets or transactions. For example, for a "willful" violation of the FBAR filing requirements, the maximum statutory penalty is 50% of the total value of any undisclosed foreign account. Each year is a separate violation. Thus, a six year case involving the willful non-filing of FBARs results in a maximum statutory FBAR penalty of 300% (50% per year x 6 years) of the account value.

ARE THERE ANY EXCEPTIONS TO THE 25% "OFFSHORE" PENALTY?

The penalty is reduced to 5% for inherited accounts/assets if certain criteria are met. There is also a 12½% (not 25%) penalty structure for small (\$75,000 or under) undisclosed foreign accounts.

CAN I NEGOTIATE ON THE PENALTIES?

IRS has indicated that the 2011 OVDI is a "package deal" so that a taxpayer participating in it must agree to all the penalties or take his/her chances by "opting out" and having the IRS conduct a "complete audit" of all years that are not barred by the statute of limitations.

II. Is the 2011 OVDI a Further Step Forward or a Step Backwards by IRS?

This is clearly not an "open arms" amnesty offer. There are a number of requirements, all of which may be strictly enforced, including the August 31, 2011 deadline to complete the entire process (including obtaining the required records, analyzing all of the issues and filing eight years worth of amended returns, FBARs and other required filings).

Finally, the cost is not cheap for those who owe U.S. taxes as a result of their non-compliance. With professional fees, back taxes plus all penalties and interest the actual cost of participation in the 2011 OVDI may exceed 40% of the value of the previously undisclosed offshore accounts/assets. However, for others who may have only technical non-compliance issues, the 2011 OVDI is an opportunity to fix those problems and avoid costly penalties.

IV. Conclusion

IRS' success in the UBS case and in negotiating tax treaties and/or mutual legal assistance treaties ("MLATs") with an increasing number of former tax havens, the coordinated attack on tax havens by all major developed countries as well as new legislation (such as the recently enacted provisions of Foreign Account Tax Compliance Act, or FATCA) will make it increasingly difficult for any non-compliant U.S. Taxpayer to maintain secret accounts/assets in "safe" jurisdictions and "safe" institutions anywhere.

In short, "doing nothing" increasingly is not a viable option for anyone who wants to be able to use and/or enjoy their undisclosed foreign accounts/assets.

III. What Are the Alternatives?

Non-compliant taxpayers have always had three basic options:

- 1) Make a formal voluntary disclosure, get an IRS commitment not to criminally prosecute, pay the civil tax, penalties (which the 2011 Program provides a "cap" on) and interest and move forward without having to worry about the past.
- 2) Make a "quiet" disclosure by filing a number (usually either three or six) of years' amended returns with an IRS Service Center and delinquent FBARs in Detroit, and hope the filings will simply be processed without being scrutinized.
- or, 3) Do nothing — hope for the best.

client-centric

Sills Cummis & Gross P.C.
Making the Difference

If you would like information about the Firm's Tax Litigation and Business Crimes Practice Groups, please contact:

Lawrence S. Horn, Esq.
lhorn@sillscummis.com | (973) 643-5484

Richard J. Sapinski, Esq.
rsapinski@sillscummis.com | (973) 643-5975

In the Spotlight: The Honorable Jae Y. Kim, Central Municipal Court of Bergen County

By Khizar A. Sheikh



Judge Kim was appointed to the Central Municipal Court of Bergen County in January 2011. He is New Jersey's first jurist of Korean descent on the County level. Judge Kim graciously spared a few minutes from his hectic schedule of presiding over cases, attending judicial orientation, running his own practice, and (importantly) coaching his children's baseball team to let us in on his legal background and current job.

KS: Judge Kim, thank you for speaking with me today. Please tell me what you do.

JK: I'm a municipal judge at the Central Municipal Court of Bergen County. It's a part-time position, and I sit on the bench one day a week. Since I was recently appointed, I am also attending classes at "judicial college". During the rest of the week, I maintain my federal bankruptcy and commercial litigation practice.

KS: It sounds like you are very busy right now.

JK: It has been busy. The amount of work in my practice has stayed the same, but now I have to squeeze in even more during each day for my new responsibilities. I find that I have to be much more productive and efficient than before; but serving the people of Bergen County has been worth the added effort.

KS: Many attorneys do not know about the Central Municipal Court of Bergen County. Could you tell me what it is and what kinds of cases you hear?

JK: Almost all towns in New Jersey have their own local municipal court. However, in Bergen County, there is also a Central Municipal Court, which has jurisdiction over traffic, DUI, disorderly persons and petty disorderly persons offenses involving the Bergen County Police Department and/or Bergen County properties. In other words, it's a criminal court.

KS: Did you always know that you wanted to be a judge?

JK: I hadn't given it much thought. I graduated from law school sixteen years ago, and worked at one New Jersey law firm for seven and a half years before starting my own practice. During that time, I didn't really seek to become a judge. However, when the opportunity presented itself, it took me about eighteen seconds to answer "yes" to what I consider a once in a lifetime experience.

KS: How did the opportunity present itself?

JK: Kathleen A. Donovan, the Bergen County Executive, asked me if I would be interested. I've known Ms. Donovan since she and I both ran for elected office about six years ago.

KS: Did you enjoy being a candidate for elected office?

JK: Yes, but running for office was much different than I had expected. You need to be able to think on your feet all the time as you're dealing with many different kinds of people with many different issues. Being a judge is also not easy, but it's much more structured. Both experiences have been distinct and worthwhile. This is why I encourage people to accept opportunities whenever they come their way, and try everything. Not everything

you try will be a perfect fit, but you never know just what will mesh with your personality; and some experiences will be truly worthwhile. I still do this myself. Even now, I don't feel like I have learned enough. I'm always ready to learn more.

KS: Is this the advice you have for a young attorney who is just starting out?

JK: Yes, but with the caveat that the number one priority for a young attorney is to learn and be good at your craft - the law. After you have practiced for a few years, it helps to be active in your community and meet people, whether through community service, events or local politics.

KS: How do you enjoy coaching your children's baseball teams?

JK: I have two kids, my daughter, age 10 and my son, age 7, and I love coaching them and just being around them. You know, I enjoy what I do as an attorney and a judge, but my children are my true passion in life.

THE RIGHT ANSWER.

BUSINESS EXPANSION, VOLATILE MARKETS, THE THREAT OF LITIGATION...

A whole range of legal and business matters can challenge you or your business at any moment. Lowenstein Sandler has built client confidence through unwavering service and dedication, and a top reputation thanks to the respect of peers and clients alike. With preparation, insight and creativity, we negotiate every deal and litigate every matter, with only our clients' interests in mind.

Lowenstein Sandler—the right answer.

www.Lowenstein.com

New York
1251 Avenue of the Americas
New York, NY 10020
212 262 6700

Palo Alto
590 Forest Avenue
Palo Alto, CA 94301
650 433 5800

Roseland
65 Livingston Avenue
Roseland, NJ 07068
973 597 2500

**Lowenstein
Sandler**
ATTORNEYS AT LAW

© 2011 Lowenstein Sandler PC. In California, Lowenstein Sandler LLP.

APALA/NJ Upcoming Events ➔

FRIDAY, MAY 13, 2011

APALA ANNUAL DINNER & INSTALLATION OF OFFICERS

Join us for the APALA Annual Dinner and Installation of Officers on Friday, May 13, 2011 at 6:30pm at the Heldrich Hotel in New Brunswick, New Jersey.



THURSDAY, MAY 19, 2011

APALA PRESENTS AT THE NEW JERSEY STATE BAR ASSOCIATION ANNUAL MEETING AND CONVENTION

On Thursday, May 19, 2011, APALA will be presenting 2 panels at the NJ State Bar Association Annual Meeting and Convention at the Borgata Hotel & Casino in Atlantic City, NJ.

The first panel, entitled "Insights from In-House Counsel" will feature distinguished panelists, including **Lora L. Fong** - Managing Counsel, Salesforce.com; **Kent Matsumoto** - Associate General Counsel, Wolters Kluwer Health and Pharma Solutions; **Peter Tu** - VP Legal, Moksha8 Pharmaceuticals, Inc.; and **Calvin Wong** - Assistant General Counsel, Employee Benefits, Ingersoll-Rand Company. This panel will be moderated by **Eric Fikry**.

The second panel, entitled "Diverse Trailblazers in the Legal Profession" is being co-hosted by the Garden State Bar Association and the Hispanic Bar Association. The exceptionally talented and diverse panel will include: **Camellia M. Valdes** - Passaic County Prosecutor; **Ronald K. Chen** - Vice Dean, Clinical Professor of Law; **Carlos G. Ortiz** - General Counsel, Goya Foods, Inc.; **Karol Corbin Walker** - Shareholder, LeClairRyan; **Phil Kwon** - First Assistant Attorney General, State of New Jersey; and **Hon. Michael Wright** (Superior Court, Morris County). The panel will be moderated by **Y. Jae Kim**.

Come out to the NJSBA Convention and support APALA, network, attain CLE credits and enjoy an enriching experience with your colleagues in the legal profession!

Visit the APALA website at www.apalanj.com for up-to-date information on upcoming events!

NAPABA News

NAPABA Officers:

Paul O. Hirose, *President*
 Nimesh M. Patel, *President Elect*
 Bryce Kunimoto, *VP Communications*
 Emily T. Kuo, *VP Programs & Operations*
 Sumbal Mahmud, *VP Membership*
 Linda Lu, *VP Finance & Development*
 Bijal Vakil, *Secretary*
 Camilla M. Eng, *Treasurer*
 Joseph Juco Centeno, *Immediate Past President*

NAPABA Regional Governors:

Kiran Jain
 Cyndie Chang
 Tirzah Lowe
 Danette C. Brown
 Lawrence Almeda
 Jeffrey D. Hsi
 Jin Y. Hwang
 William J. Simonitsch
 Michele Wong
 George C. Chen

NAPABA At-Large Board Members:

Andrew T. Hahn, Sr.
 Ekwan Rhow
 Christopher C. Javillonar
 Andrew A. Vu

NAPABA Executive Director:

Tina Matsuoka

The National Asian Pacific American Bar Association (NAPABA) is the national association of Asian Pacific American (APA) attorneys, judges, law professors, and law students, providing a national network for its members and affiliates. NAPABA advocates for the legal needs and interests of the APA community and represents the interests of over 40,000 attorneys and approximately 61 local APA bar associations, with practice settings ranging from solo practices to large firms, corporations, legal services organizations, non-profit organizations, law schools, and governmental agencies. **APALA/NJ is a proud affiliate of NAPABA.**

SAVE THE DATE:

2011 NAPABA Annual Convention



November 16-20, 2011

Omni Hotel at CNN Center
 100 CNN Center
 Atlanta, GA 30303

Mark your calendars now for the 23rd Annual Convention of the National Asian Pacific American Bar Association (NAPABA).

This 4-day convention, proudly hosted by the Georgia Asian Pacific American Bar Association, will be held at the Omni Hotel at CNN Center in Atlanta, GA.

Reserve your hotel room now! Call **(800) 524-0500** and indicate you are attending NAPABA's Annual Convention. Don't wait! The conference rate of \$165/night will only be available until October 27, 2011, or until the room block is sold out.

Registration will open on July 1, 2011.

NAPABA understands that attendance at the NAPABA Annual Convention may require significant out-of-pocket expense, and therefore has budgeted a limited amount of money to assist with the cost of attending the NAPABA Convention. This assistance is only available to NAPABA members (either direct or through an affiliate). In order to apply for a stipend, NAPABA members must complete the Stipend Request form.

For sponsorship opportunities, please contact:

Nimesh Patel, NAPABA President-Elect
nimeshpatelnapaba@gmail.com

or **Han Choi**, NAPABA 2011 Host Committee
hchoi@schiffhardin.com

For more information about NAPABA programs and the Convention, please visit www.napaba.org.



Prudential is proud to
 Sponsor the NAPABA NJ.

Best wishes for continued success!



Prudential

© 2011. Prudential, the Prudential logo, and the Rock symbol are service marks of Prudential Financial, Inc., and its related entities, registered in many jurisdictions worldwide.

Law Students Corner ☺

How to Make Your Summer Experience Count!

THE LAW STUDENTS CORNER — ASK ALICE / By Alice Lee

As summer quickly approaches, you might have already decided what you will be doing this summer—internship or summer associate position? If you have made your selection, this column is going to offer you some suggestions about what you should do to make sure that you will be invited back. If you have not made your selection yet, this column will give you some helpful insights as to what prospective employers are looking for, so you can be well equipped at your next interview.

After all, getting a great job is one thing, doing a great job is another. In a lot of ways, you should approach your summer internship or summer associate position the way you would approach your first “permanent” job after law school. Remember, your summer experience is really a 2 month long interview!



1

Excellent work product — For written projects, show your ability to write, research and give a strong legal analysis. The key is to give the partner or whoever you are working for, a clear answer to the question he/she seeks. For oral advocacy projects, show your ability to think on your feet and handle the pressure. The best way to handle the pressure is to be well prepared beforehand. The more prepared you are, the more confident you will be to handle the pressure.

2

Good judgment — You should dress and act appropriately and conduct yourself sensibly as various situations arise during and after work hours.

3

Show enthusiasm! — You should show interest for the projects you do, and for the firm or organization itself. When trying to choose between summer clerks for a permanent offer, employers will often choose the person who demonstrated the most interest and enthusiasm.

4

Be flexible — Show your willingness to adapt and accommodate different personalities, work styles and tasks.

5

Show Appreciation — Appreciate your opportunity to work with the firm or organization.

6

Be a team player — Demonstrate your ability to get along with the staff and other members of your team. Be polite and respectful to everybody. This is crucial to show the employer that you will be a good “fit” for their organization.

7

Understand your organization and its goals — Is your organization a business (like a law firm), or a service provider (like a government agency or public interest employer)? Understand your organization’s goals and contribute to achieving its goals. Doing this will help set you apart from other summer clerks.

8

Ask sensible questions — Don’t be afraid to ask for clarification on an assignment. But, make sure to do some due diligence to find out the answers first, if you can. The key is to show your assertiveness in getting clarification but not to be a nuisance to the partner or whomever you are working for.

9

Smile — Be a force of positive energy at your workplace. You would be surprised how contagious a smile can be, and how wonderful it will make you and others around you feel!

10

My personal favorite (meaning, I learned it the hard way) — **Always carry a note pad and a pen.** Always!!

Remember, the goal here is to be invited back, or to receive a permanent offer. But, if your summer job won’t result in an offer (if the organization is not hiring, for example) you should still treat it the same way. What you will get in return is a stellar recommendation, and maybe even connections to a permanent job elsewhere. Put yourself in the driver’s seat of your legal career—and remember to have fun and enjoy the ride!

APALA/NJ Thanks... ➔

A special thank you to the current 2010-2011 APALA Executive Board for their tireless dedication and hard work in service to APALA over the last year. It has been such a pleasure to work with all of you.



Sapana Shah
President Elect



Eric Fikry
Vice President



Paul Yoon
Treasurer



Eric Wong
Secretary

APALA/NJ Past Presidents

1985-1986	Hon. Sue Pai Yang, J.W.C.
1986-1987	Hon. Patricia Medina Talbert, J.S.C. (2000-2007)
1987-1988	Hon. Sue Pai Yang, J.W.C.
1993-1994	Linda Wong
1996-1997	Hon. Patricia Medina Talbert, J.S.C. (2000-2007)
1997-1998	Donna Chin
1998-1999	Tommy Shi
1999-2000	Calvin Wong
2000-2001	Amrita Master Dalal
2001-2002	Alexander Lee
2002-2003	Lora Fong
2003-2004	Jae Im
2004-2005	Vimal Shah
2005-2006	Hon. Terry Yang, J.W.C.
2006-2007	Eugene Huang
2007-2008	Michael Angulo
2008-2009	Sudha Kantor
2009-2010	David Kwon

Lifetime and Gold Members

Mark Ali	David Kwon
Alashia Chan	Alice Lee
Paul Chan	Mamta Patel
Kashif Chand (L)	Sapana Shah
Aney Chandy	Peter Suzuki
Sunil Garg	Kin-Wah Tong (L)
Frank Giantomasi	Florelee Wan
Richard Klineburger	Hon. Sue Pai Yang, J.W.C. (L)
Won-Joon Kouh	